

Blue Economy ClimAccelerator Malta!

Powered by MALTA Accelerate

Are you a startup passionate about saving our oceans?

Are you looking for ways to accelerate your growth and amplify your impact?

If yes, this programme is the perfect fit for you!

What we offer?

- **Access Equity Investors for up to €1.5M:** Review your business proposition and pitch deck, make them shine and maximise the attractiveness of your venture. Showcase your breakthrough solution to our investors' global network via pitching one-to-one and at our Demo Day. Note: The equity deal will depend on company valuation and it may range from 5% to 25%.
- **Access to Public Funding:** Unlock the potential to apply for European and national R&D and growth funding, fuelling further development of your innovative venture.
- **Minimum Viable Product Pilots:** Pilot your Minimum Viable Product (MVP) in Malta / Europe with one of our blue economy public or private sector partners and gain real validation of your solution.
- **Business Development Support:** Benefit from comprehensive support in reaching international markets, enabling you to develop new sales channels, reach wider target markets and boost business growth.
- **Malta Residentials:** You will enjoy 3 weeks in Malta, flight and accommodation covered by us, packed with activities, workshops, guest speakers, and networking with private and public sector blue economy players, in one of the prime globally recognised maritime hubs and thriving startup ecosystems. You will also have access to state-of-the-art office premises and labs with the latest digital technologies.
- **Post-program Support:** Investors negotiations, public funding applications and MVP pilots may run past program completion. This is why the MALTA Accelerate Team will continue supporting and advising you after program ends, we will not just say 'good bye'...
- **Pitching Competition:** €30K cash prize for the winner + tailored support to access up to EUR1M public funding.

- **Climate-SAFE agreement:** Startups that have graduated from the program can benefit from the Climate-SAFE / Climate Validation investment agreement and a €50K equity as a service package provided by the EIT Climate KIC.
- **Access Blue Economy Expertise:** Benefit from the guidance and expertise of our international industry network, including experienced entrepreneurs, professionals and scientists.
- **Tailored Coaching:** Personalized one-to-one coaching designed around your specific needs and requirements, helping you navigate the challenges of scaling your venture and readying you for success.
- **Climate Impact Hypothesis:** Access specialist workshops and tools to measure the climate and environmental impact of your solution, in line with UN SDG goals and EU Green Deal objectives.
- **Exclusive Workshops:** Engage in exclusive workshops covering topics such as IP and commercialisation, fundraising strategies, public funding and much more..

The Blue Economy ClimAccelerator Malta welcomes applications from incorporated startups worldwide. **The program is free of charge (with service package value of €50K)**, equity free, designed to support blue economy start-ups from prototype stage above (from TRL 6 above). Programme Duration: November 2024 – March 2025

We welcome startups developing blue solutions in the following areas:

- Blue Biotechnology
- Coastal Tourism
- Marine Living Resources
- Marine Renewable Energy
- Maritime Transport
- Port Activities

The program will be delivered in English and on a hybrid basis (online and 3 weeks on-site in Malta as follows):

Week 1: End of January 2025

Week 2: End of February 2025

Week 3: End of March 2025

Note: Onboarded startups will benefit from flight travel refund and up to €200 per founder to cover accommodation and daily expenses for a maximum of 2 founders per startup.

Eligibility criteria:

- Scalable solutions with potential to be applied internationally and grow globally.
- Market potential: The created products/ services have the potential to generate income from various geographical markets.
- The startup must be a legally incorporated entity, registered not earlier than 31 October 2017.
- Founders with (academic/scientific) competences to deliver the solution.
- Technology Readiness Level (TRL) 6 and above;
- The proposed solution has an elaborated case to show potential impact on the Blue Economy realm.
- Interest in incorporating in Malta.

Join the Blue Economy ClimAccelerator Malta journey to blue-tech success and shape a sustainable future for our oceans. Apply [here](#) by **15 October, 2024**. For more information about the program, please visit our [website](#) or contact us on boost@maltaccelerate.com

Together, let's make a lasting impact in the fight against climate change and improve the health and future of our oceans.

The MALTAAccelerate Team